Saskmilk Newsletter

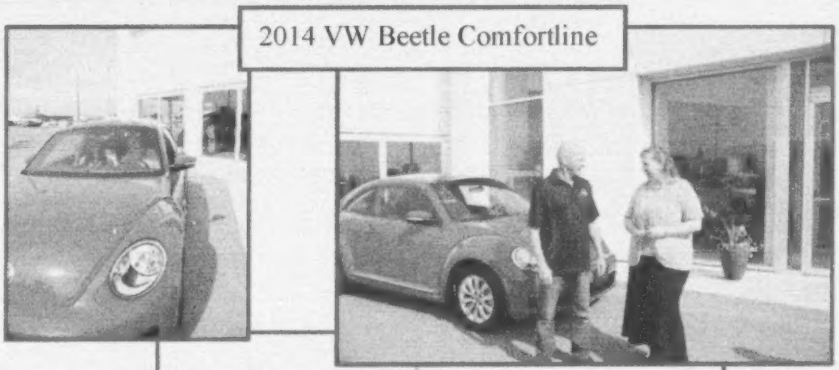
August 2014

Congratulations to the Milk Mooves You
Grand Prize Winner: Michelle V. Lethbridge, AB

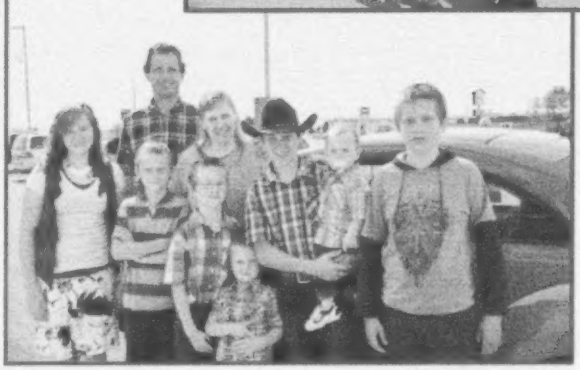
In this Issue:

Hall of Fame 2
Quota Exchange.....5
Production.....8
SCC.....9
Best Practices..... 11
Pasteurizer 12
Classifieds.....13
Directors 13

Awarded on behalf of Milk West by Klaas Vander Veen, Director AB Milk



2014 VW Beetle Comfortline



HALL OF FAME 2014 HONOUREE

ELVIN STEFAN HAUPSTEIN

Over a 50-year time span, Elvin Haupstein served in various capacities within farm organizations that helped guide the ever-evolving Saskatchewan dairy industry.

Born in the Rural Municipality of Griffen, Elvin graduated from Weyburn Collegiate and went on to get a Bachelor of Science in Agriculture from the University of Saskatchewan in 1958.

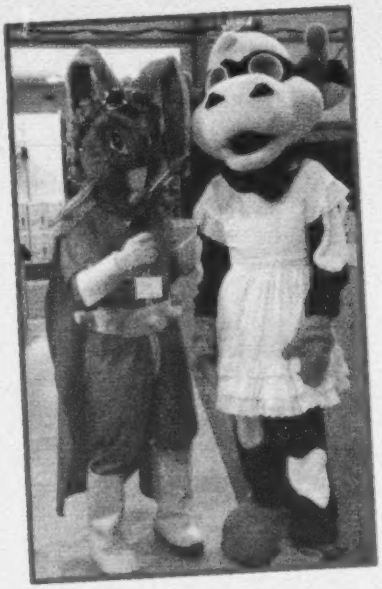
Elvin built a successful dairy farm near Weyburn. He also raised beef cattle and grew grain and oilseed crops. He was an early adopter of new technology and took a strong interest in environmental conservation practices.

While serving as a member of the Dairy Producers Cooperative's board of directors, he was a driving force in changing quota management policies in the mid-80s. As a director and then president of the organizations, he played a big role in building the Saskatoon dairy processing facility. Elvin also took leadership roles within Dairy Farmers of Canada, Saskatchewan Milk Producers Association, Dairy Farmers of Saskatchewan and SaskMilk. He was a strong supporter of research including the Rayner Dairy Research and Teaching Facility which opened at the University of Saskatchewan in August 2013.

Elvin was an ex-officio director of APAS (Agricultural Producers Association of Saskatchewan) and continued to serve on the APAS Livestock Committee at the time of his passing.

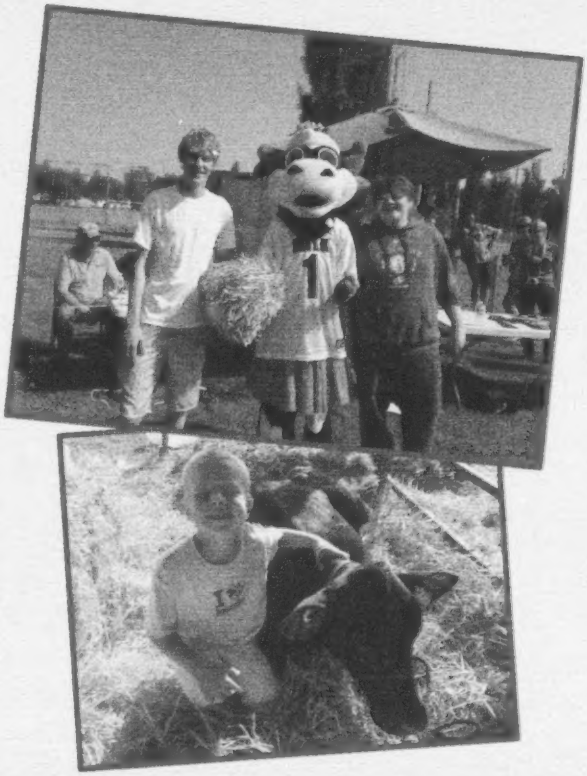
For his contributions to agriculture, community and Canadian quality of life, Elvin was presented with the Governor General's Commemorative Medal on the 125th anniversary of Confederation.

DairyAnna at the Exhibition!



Dairy Heifer Show

Rosthern, SK



REMINDER: INCENTIVE DAYS

August: 2 days

September: 2 days **October**: 1 day **November**: 1 day

SaskMilk Producer Ambassador Program

Do you believe in your industry? Want to share your enthusiasm with others? Then please consider talking to me about the SaskMilk Producer Ambassador Program!

What is this, you might ask? This is an exciting program that we will be developing over the next year where we would like to help producers become spokespeople for the Saskatchewan dairy industry! Don't worry, we aren't going to just throw you 'in' unprepared! We will be taking the time to talk to you, get you whatever training you need to feel comfortable talking to the public, to the media, or to anyone else that needs some help understanding how great our industry is.

In the current environment, where supply management is being questioned, trade deals are coming down the road, and many consumers don't know or understand what producers do and how the system works, we need to be available and accessible as CHAMPIONS of our industry – and nobody is a better champion than you, the producer!

This will not require a big time commitment, honestly – we just want to give you the tools you need to be an ambassador, and build a network of producers that we can communicate with and call on if the need arises.

Please contact me at #306-721-9482 or Joy.Smith@saskmilk.ca to get more information – no commitment, let's just chat and see if it might interest you! Thanks in advance everyone!

-Joy Smith, SaskMilk Manager of Policy & Communications

Save the Date!

The Saskatchewan Dairy Conference
will be held this year on
November 20th and 21st
at the Saskatoon Inn!

QUOTA EXCHANGE

There was no market-clearing price established for the August 2014 Quota Exchange.

The next Quota Exchange will be held on **September 15, 2014**. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, **September 6, 2014**. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase.

The results of the Quota Exchange are outlined in the following Table.

AUGUST 2014 QUOTA EXCHANGE RESULTS SUMMARY

Market Clearing Price per kilogram of butterfat	**$ 0.00**	
Daily Kilograms offered to Purchase		**16.00**
Kilograms offered to Sell		**18.58**
Kilograms sold		**0.00**
Number of Producers		
- offered to purchase	**2**	
- purchased quota	**0**	
- offered to sell	**4**	
- sold quota	**0**	

AUGUST 2014 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price ($/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative Buyers	No. of buyers
$29,000.00	0	0	0.00	0.00	-16.00	16.00	10.00	2	1
$29,500.00	0	0	0.00	0.00	-6.00	6.00	6.00	1	1
$29,975.00	1	1	2.00	2.00	2.00	0.00	0.00	0	0
$30,200.00	1	2	2.00	4.00	4.00	0.00	0.00	0	0
$30,500.00	1	3	5.00	9.00	9.00	0.00	0.00	0	0
$32,000.00	1	4	9.58	18.58	18.58	0.00	0.00	0	0

*** Please contact Bev Solie at 306-949-6999 for inquiries dealing with quota management sheets, the Quota Exchange, for transfer credits, or with any other quota transactions.**

TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
July	14	10	8,560
August	16	14	13,911
September	13	12	12,097
October	18	14	14,374
November	18	16	14,816
December	16	16	12,105
January, 2014	20	17	19,783
February	23	16	19,294
March	26	21	21,973
April	16	12	11,722
May	15	12	12,618
June	10	8	7,204
July	15	12	13,322

PRIVATE TRANSFERS PROCESSED

MONTH	DAILY KILOGRAMS
Aug	111.00
Sept	22.00
Oct	0.00
Nov	10.00
Dec	110.26
Jan-2014	522.98
Feb	0.00
Mar	132.84
Apr	419.23
May	145.23
June	18.50
July	20.00

OVER QUOTA (OVER 5 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
July	8	2,058
August	8	1,145
September	7	653
October	8	563
November	11	1,375
December	20	5,216
January, 2014	21	5,133
February	17	2,940
March	19	2,338
April	20	4,163
May	13	1,411
June	15	1,791
July	11	1,266

SUMMARY REPORT OF CREDITS July, 2014 – 166 PRODUCERS

DAYS	# OF PRODUCERS	POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
+ 5	12	6,118
0 to + 5	40	14,642
TOTAL	52	20,760
DAYS	**# OF PRODUCERS**	**NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)**
-15	10	-14,942
-10 to -15	24	-38,862
-5 to -10	36	-36,352
0 to -5	44	-20,350
TOTAL	114	-110,506

LOST OPPORTUNITY REPORT

MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)
July	13	9,398
August	14	7,625
September	19	6,589
October	16	6,941
November	11	1,979
December	10	2,487
January, 2014	8	1,723
February	8	542
March	3	240
April	7	1,104
May	10	1,792
June	5	2,823
July	9	3,717

WEIGHTED AVERAGE COMPONENT TESTS & PRICES July, 2014

Components	Average Test	Price per kilogram Class 1 to 5
Butterfat	3.8134	11.290945
Protein	3.2323	8.290860
Other Solids	5.6990	1.175583

Based on the average component tests for the province, the average price received was **$76.5549** per hectolitre. **The average butterfat price received per kilogram was $20.04**

SASKATCHEWAN MILK POOL RESULTS July 2014

Milk Sale Revenue	$ 15,116,497.19
Western Milk Pool	$ 324,559.24
Plant of Last Resort Service	$ (56,835.74)
Total Pool Value	**$ 15,434,220.69**

In July, Saskatchewan had a monthly CDC allocation of **768,975 kilograms** of butterfat. In the month of July, Saskatchewan production was **1,053** of butterfat **over** and cumulatively **under** by **-57,522 kilograms** of butterfat. On a percentage basis, Saskatchewan is **-0.62%** within our CDC allocation flexibility limits based on the Continuous Quota model. The -1.50% lower flexibility limit is in effect.

	(1) Monthly Total Production Kgs bf	(2) Total Monthly CDC Quota Allocation Kgs bf	(3) Monthly Over or (Under) Production Kgs bf col. 1 – 2 = 3	(4) Lower Flexibility Limit **(1.5%)** Kgs bf col. 9 * -1.5%	(5) Upper Flexibility Limit **1.0%** Kgs bf col. 9 *1.0%	(6) Cumulative Over or (Under) Production with limits Kgs bf	(7) Cumulative Over or (Under) Production with limits in - % col. 6 / 9	(8) Over Quota or (Lost Production Opportunity) Kgs bf	(9) Rolling 12 Month Total Quota Kgs bf
Jul-13	734,662	730,741	3,922	(134,525)	44,842	**(50,515)**	**-0.56%**	0	8,968,338
Aug-13	759,353	743,937	15,416	(134,654)	44,885	**(35,322)**	**-0.39%**	0	8,976,941
Sep-13	743,013	737,951	5,061	(134,773)	44,924	**(34,067)**	**-0.38%**	0	8,984,855
Oct-13	782,805	796,837	(14,032)	(135,081)	45,027	**(48,227)**	**-0.54%**	0	9,005,391
Nov-13	758,797	770,745	(11,948)	(135,189)	45,063	**(60,135)**	**-0.67%**	0	9,012,580
Dec-13	794,733	805,742	(11,009)	(135,518)	45,173	**(70,182)**	**-0.78%**	0	9,034,530
Jan-14	789,851	769,397	20,454	(135,547)	45,182	**(49,676)**	**-0.55%**	0	9,036,438
Feb-14	705,370	709,836	(4,466)	(135,940)	45,313	**(66,474)**	**-0.73%**	0	9,062,696
Mar-14	778,842	771,216	7,626	(135,992)	45,331	**(58,458)**	**-0.64%**	0	9,066,120
Apr-14	759,580	765,873	(6,293)	(136,382)	45,461	**(64,773)**	**-0.71%**	0	9,092,104
May-14	794,737	781,223	13,514	(136,885)	45,628	**(57,303)**	**-0.63%**	0	9,125,672
Jun-14	761,220	759,569	1,651	(137,511)	45,837	**(58,840)**	**-0.64%**	0	9,167,373
Jul-14	770,028	768,975	1,053	(138,077)	46,026	**(57,522)**	**-0.62%**	0	9,205,114

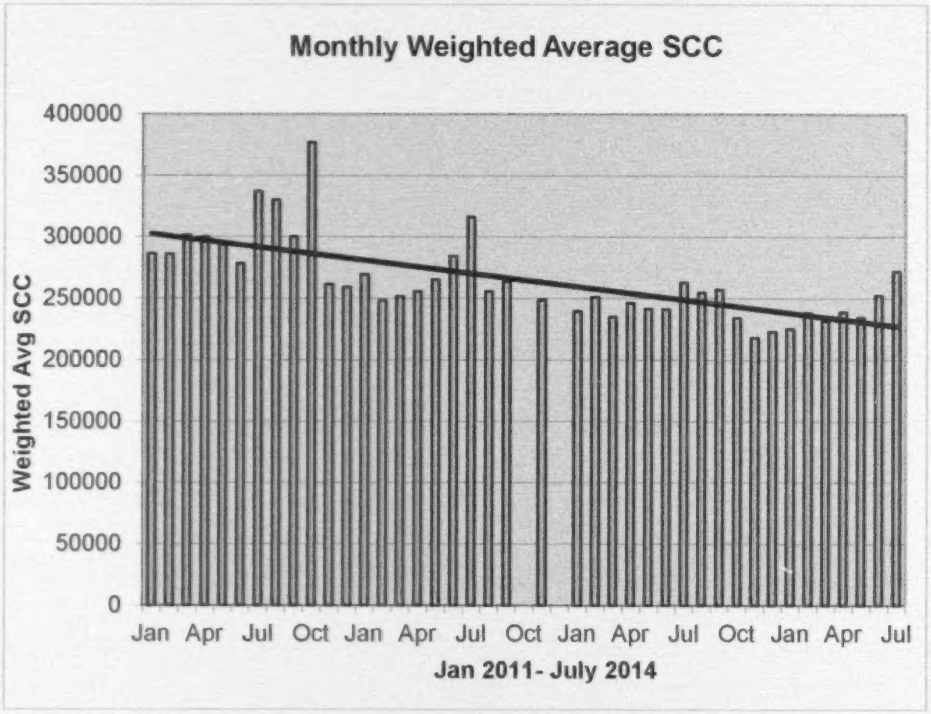
(1) Monthly Production in Saskatchewan
(2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
(3) Difference between the monthly production (1) and the total monthly quota (2)
(4) The Lower Flexibility Limit is -1.5% of Rolling 12 Month Total Quota (9)
(5) The Upper Flexibility Limit is 1.0% of Rolling 12 Month Total Quota (9)
(6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)
(7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
(8) Over Quota or (Lost production opportunity) outside of flexibility limits
(9) Total Monthly CDC Quota Allocation for the previous 12 months

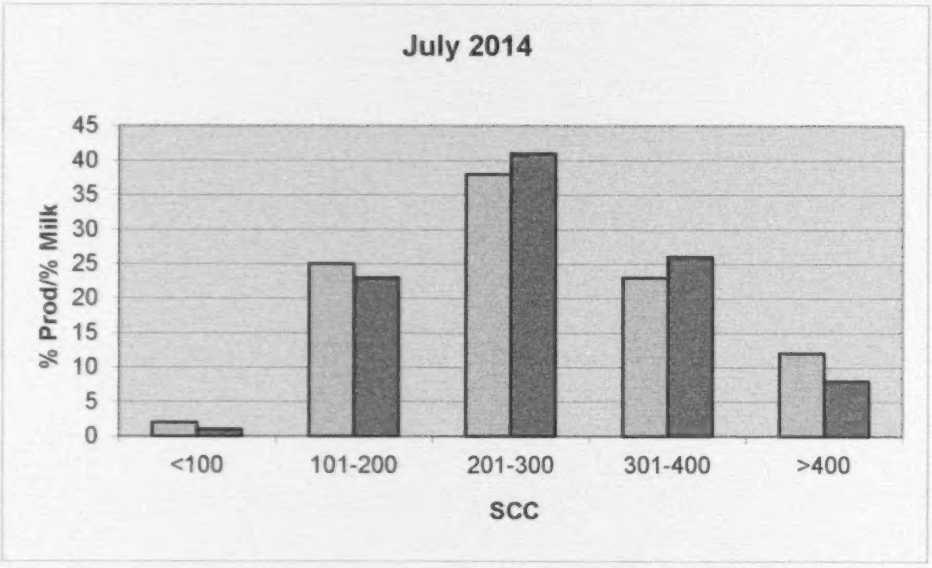
SCC LIMIT NOW 400,000

Effective January 1, 2013, the SCC limit has changed to 400,000. Penalties and violations will be applied based on the new limit.

The following graphs provide producers with an overview of the Provincial Somatic Cell Count weighted average on a monthly basis as well as a breakdown of the % of producers in each SCC level for the month of July 2014.

If you have any questions or comments you can contact: Deb Haupstein at 306-721-9486.





INHIBITOR TEST STATIONS

SaskMilk has established a number of inhibitor test stations around the province. Producers needing to check their bulk tanks for inhibitors can take a sample to the test station closest to their location.

Charm test strips are available to test for:
Beta-Lactams- the Charm 3 SL3 Beta Lactam test strip tests for amoxicillin, ampicillin, ceftiofur, cephapirin, cloxacillin, and penicillin G

Tetracyclines- the Charm Tetracycline test strip tests for chlortetracycline, oxytetracycline and tetracycline.

Sulfas- the Charm Sulfa test strip tests for sulfacetamide, sulfachlorpyridazine, sulfadiazine, sulfadimethoxine, sulfadoxine, sulfaethoxypyridazine, sulfamerazine, sulfamethazine, sulfamethizole, sulfamethoxazole, sulfamethoxypyridazine, sulfapyridine, sulfaquinoxaline, sulfathiazole,and sulfisoxazole.

Test stations are located at the following locations:

1. Swift Current, SK - Agrifoods truck bay - 675 Cheadle Street West
   Office 306-773-1097 or Rodger Ruf 306-741-3261
2. Harris, SK - Cairnside Farm – Wes Cairns 306-665-4807
3. Star City, SK - Star City Colony - Reuben Tschetter 306-921-9381
4. Grenfell, SK - Jim Ross 306-697-2232
5. Yorkton, SK - Ford Dairy Farms Inc. - Bud and Margaret Ford 306-782-7240
6. Saskatoon, SK – Agrifoods Truck Bay - east of the Saputo plant receiving bay
   lead hand - Jim or Clint 306-664-0202 after hours: 306-668-8135

Charm tests strips and Charm testers are now available for purchase through SaskMilk. Agrifoods is now carrying SNAP test kits for tetracylcines as well as beta lactams.

For further information you can contact: Deb Haupstein 306-721-9486

If You Can't Ship It - Test It!

BSE surveillance is still important and every animal tested makes a difference.

Support your cattle industry by having your 4-D (dead, diseased, dying or downer) cattle tested for BSE.

For more information, call the Canadian Food Inspection Agency at 1-877-727-5273.

Code of Practice

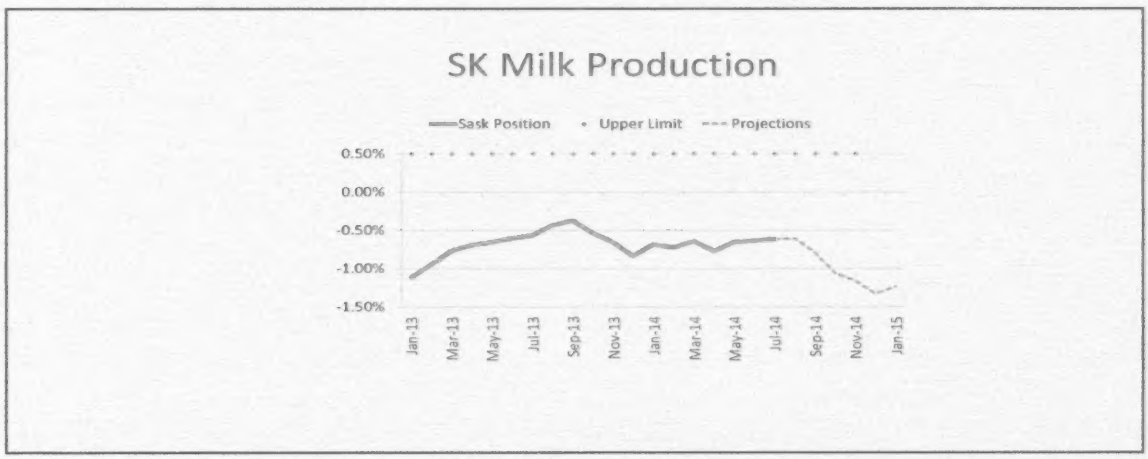
1.7 Feeding Area

To maximize milk production, it is important to maximize the Dry Matter Intake (DMI) of the cow. To achieve this goal, cows may be fed a Total Mixed Ration (TMR) or alternatively a component based ration. Regardless of the type of ration, it is important to ensure cows have easy access to fresh feed throughout the day and that water is easily accessible. Most feeding activity occurs around the time of fresh feed delivery and when cows return from milking. Cows are herd animals and if one feeds, often all want to feed. It is important that cows have ample space to eat and that dominant cows cannot restrict access to feeding areas. Stocking densities at the feed bunk that prevent all cows from feeding at one time increase aggressive competition and keep subordinate cows away from feed (13).

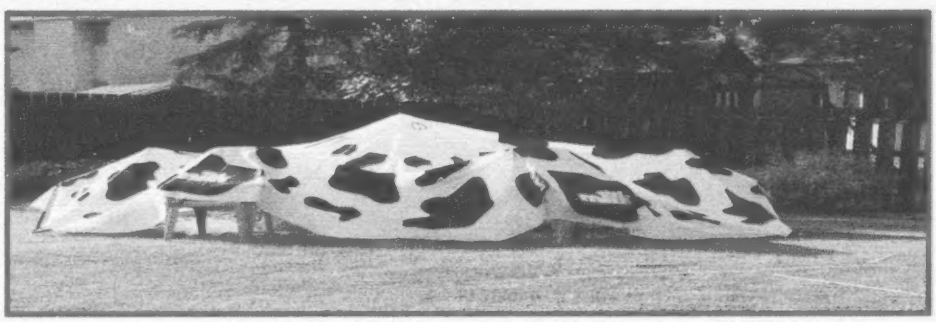
RECOMMENDED BEST PRACTICES

a. in free stall and bedded-pack barns:
- provide 24in (60cm) per cow fence line feeding space for mature milking cows
- provide 30in (76cm) of linear bunk space for pregnant dry cows

b. ensure feed surfaces are smooth and approximately 4-6in (10-15cm) higher than the standing area
c. minimize competition at the feed bunk (e.g., use physical barriers at the feed bunk (10))
d. ensure alleys at the feed bunk are at least 14ft (4.3m) wide to allow easy movement of cattle.



Milk Fort!



Saskatchewan Dairy Pasteurizer Program

Growing Forward 2

Growing Forward 2 (GF2) is a federal-provincial-territorial policy framework of agricultural programs.

As a part of this biosecurity awareness and education of best practices in the industry the **Saskatchewan Dairy Pasteurizer Program** has been developed.

SASKATCHEWAN DAIRY PASTEURIZER PROGRAM

This program will reimburse producers for 50% of the cost of purchasing a pasteurizer to a maximum of $5,000 per producer.

To be eligible for program funding, producers must have:

- Purchased a colostrum pasteurizer between December 1, 2013 and November 30, 2014;
- Submitted a copy of the paid receipt to SaskMilk along with their signed application form.

The uptake on this program has been strong. To date 29 pasteurizers have been purchased. If you're considering purchasing a pasteurizer, please get your application in. Depending on the price, there is funding available for approximately 3-4 more pasteurizers.

For further information please contact: Deb Haupstein 306-721-9486

Government of Saskatchewan
Ministry of Agriculture

Growing Forward 2
A federal-provincial-territorial initiative

Canada

Saskmilk

QUOTA LISTING or CLASSIFIED AD SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk. **Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.**

Classifieds

Prairie Diamond Farm – Complete dispersal: 150 head selling and Quota for sale. Contact Jennifer Strudwick 306-771-2940 or 306-520-8407

SASKMILK BOARD OF DIRECTORS

Melvin Foth – Chair
(306) 225-4678
fvl@sasktel.net

David Entz – Vice Chair
(306) 626-3300
davidentz3662@gmail.com

Jack Ford
(306) 328-4700
jackford@sasktel.net

Brad Kornelius
(306) 239-4200
bradkornelius@gmail.com

Isaac Klassen
(306) 249-4435
isaac00@sasktel.net

Jim Ross
(306) 697-2232
jimleeholsteins@sasktel.net

Sheldon Peifer
(306) 862-9470
dspeifer@sasktel.net

Brian Lindenbach
(306) 771-2721
blindenbach@imagewireless.ca

Ryan Enns
(306) 220-7993
corandryan@gmail.com

For further information, please contact the SaskMilk office.
444 McLeod Street
Regina, Saskatchewan S4N 4Y1
Telephone: (306) 949-6999
Fax: (306) 949-2605
Website: www.saskmilk.ca
Email: info@saskmilk.ca